EXHIBIT 6 SUMMARY OF BUDGET BALANCING STRATEGIES

Category	Projected 2010-2011	Projected 2011-2012	Projected 2012-2013	Projected 2013-2014	Projected 2014-2015
Efficiencies					
Centralize Financial Functions	$ 100,000	$ 104,728	$ 111,297	$ 118,358	$ 120,084
Centralize Administrative Support Staff	$ 100,000	$ 104,728	$ 111,297	$ 118,358	$ 120,084
Centralize Human Resource Functions	$ 100,000	$ 104,728	$ 111,297	$ 118,358	$ 120,084
Centralize Fleet Management	unknown	unknown	unknown	unknown	unknown
Reassign Business Registration to Finance	$ 25,000	$ 25,000	$ 25,000	$ 25,000	$ 25,000
Debt Collection	$ 100,000	$ 100,000	$ 100,000	$ 100,000	$ 100,000
Agenda Management	$ -	$ -	$ -	$ -	$ -
Purchasing Policy	$ 30,000	$ 30,000	$ 30,000	$ 30,000	$ 30,000
CalCards	$ -	$ -	$ -	$ -	$ -
Two-Year Budget	$ -	$ -	$ -	$ -	$ -
Utility Billing	$ 200,000	$ 200,000	$ 200,000	$ 200,000	$ 200,000
Credit Card Fees	$ 70,000	$ 70,000	$ 70,000	$ 70,000	$ 70,000
Elections	$ -	$ 150,000	$ -	$ 150,000	$ -
Information Technology Upgrades	unknown	unknown	unknown	unknown	unknown
Outsource Maintenance and Management of LMD / Special Districts	unknown	unknown	unknown	unknown	unknown
Efficiencies sub-total	*$ 725,000*	*$ 889,185*	*$ 758,891*	*$ 930,075*	*$ 785,253*
Revenues					
Real Property Transfer Tax (Documentary Transfer Tax)	$ 1,579,600	$ 3,159,200	$ 3,190,796	$ 3,222,699	$ 3,271,035
Reduce UUT % (7.75 TO 7.5) and/or broaden the base and charge UUT on Refuse, Sewer, and Water	$ 2,300,000	$ 4,600,000	$ 4,645,996	$ 4,692,459	$ 4,762,844

EXHIBIT 6

SUMMARY OF BUDGET BALANCING STRATEGIES

Category	Projected 2010-2011	Projected 2011-2012	Projected 2012-2013	Projected 2013-2014	Projected 2014-2015
Charge Refuse and Sewer a 15 % of revenue collected for the GF and consider an increase to the Water amount	$ 3,400,000	$ 6,800,000	$ 7,140,000	$ 7,497,000	$ 7,871,850
Increase Business Registration Fees and Consolidate Some Categories to Improve Collection	unknown	unknown	unknown	unknown	unknown
Increase Transient Lodging Tax Rate	$ 200,000	$ 400,000	$ 403,998	$ 408,041	$ 414,162
Establish Warehouse Tax	$ 150,000	$ 300,000	$ 300,000	$ 300,000	$ 300,000
Establish Quarry Tax	$ 100,000	$ 200,000	$ 200,000	$ 200,000	$ 200,000
Establish Parking Tax	$ -	$ 50,000	$ 50,000	$ 50,000	$ 50,000
Establish 911 Fee	$ 2,000,000	$ 4,000,000	$ 4,000,000	$ 4,000,000	$ 4,000,000
Establish Citywide Assessment District	$ -	$ 6,000,000	$ 6,300,000	$ 6,615,000	$ 6,945,750
Property Based Improvement District (PBID)	$ -	$ -	$ -	$ -	$ -
Establish a Library/Parks Parcel Tax	$ -	$ 7,000,000	$ 7,000,000	$ 7,000,000	$ 7,000,000
Increase Business Fire Inspection Fee	$ 392,000	$ 392,000	$ 392,000	$ 392,000	$ 392,000
Technology Fees and Various Fee increases in Master Fee Resolution	unknown	unknown	unknown	unknown	unknown
Various other fee increases	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000
Sell the Convention Center to EDA	$ 2,400,000	$ -	$ -	$ -	$ -
Audits of Sales Tax, Property Tax, UUT, TLT, Business Registration, Franchise Fees	unknown	unknown	unknown	unknown	unknown
Business Improvement Program	unknown	unknown	unknown	unknown	unknown
RV Parking Permit Program	unknown	unknown	unknown	unknown	unknown
Yard Sale Permit Program	$ 14,000	$ 14,000	$ 14,000	$ 14,000	$ 14,000
Unauthorized Sign Fine	$ 45,000	$ 45,000	$ 45,000	$ 45,000	$ 45,000

EXHIBIT 6 SUMMARY OF BUDGET BALANCING STRATEGIES

Category	Projected 2010-2011	Projected 2011-2012	Projected 2012-2013	Projected 2013-2014	Projected 2014-2015
Crash Recovery Fee	unknown	unknown	unknown	unknown	unknown
Revenues sub-total	*$ 12,630,600*	*$ 33,010,200*	*$ 33,731,791*	*$ 34,486,199*	*$ 35,316,640*
JPA's / Consolidations / Enterprise					
Information Technology Partnerships	unknown	unknown	unknown	unknown	unknown
Regional Animal Shelter	unknown	unknown	unknown	unknown	unknown
Privatize City Cemetery	unknown	unknown	unknown	unknown	unknown
Outsource Worker's Compensation	unknown	unknown	unknown	unknown	unknown
City / County / School Library Systems	unknown	unknown	unknown	unknown	unknown
Storage Facility for trucks, RV's and Other Large Vehicles	unknown	unknown	unknown	unknown	unknown
Impound Yard	$ 700,000	$ 1,400,000	$ 1,400,000	$ 1,400,000	$ 1,400,000
Privatize Utilities	unknown	unknown	unknown	unknown	unknown
JPA's / Consolidations / Enterprise sub-total	*$ 700,000*	*$ 1,400,000*	*$ 1,400,000*	*$ 1,400,000*	*$ 1,400,000*
Personnel					
Personnel Cost Savings	$ 8,193,200	$ 765,000	$ 3,621,500	$ 6,576,500	$ 6,958,200
10 % Program Reductions	$ 10,700,000	TBD	TBD	TBD	TBD
Personnel Sub-Total	*$ 18,893,200*	*$ 765,000*	*$ 3,621,500*	*$ 6,576,500*	*$ 6,958,200*
Grand Total	**32,948,800**	**36,064,385**	**39,512,182**	**43,392,775**	**44,460,093**