



Sales Skills and Support for Small Business Owners and Sales Professionals

September 26th

11:30 to 1:00

San Bernardino

Library

Mary Kellogg Room

555 W 6th St

San Bernardino

RSVP to Edith Fomby
909-915-1723 or
efomby@sbeta.com



*Small Business
Thursdays
Sales Coaching
and Rally
Sign Up, Show Up
and Take Action for
More Customers and
Revenue*

WHO WILL BENEFIT . . .

Small Business Owners and Sales Professionals who are **tired of going it alone** will discover how participating in SBETA's **new group-coaching program** presented by Small Business Thursdays™ creates tangible, measurable results—**increased appointments, follow-ups and sales.**

**Register for
the training
and join us
for a light
LUNCH**

KEY LEARNING POINTS . . .

- Make outbound calls with confidence!
- Eliminate any chaos or disorder in your current sales process.
- Learn and apply a repeatable sales process *anyone* can follow and use.
- Gain insights into what works and what doesn't.
- Hone your "success talk track."
- Gain accountability for your sales actions.



Sponsored by:
**San Bernardino
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**This event is paid for by SBETA and free to
SBETA clients.**

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